

Message Text

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PAGE 01 STATE 233718

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INFO OCT-01 ARA-06 ISO-00 EB-04 RSC-01 (ISO) R

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DRAFTED BY:COMM/TCED/BDC:GRDELGADO//TCED/BDC:JTREMANTE,ACT.DIR.

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P 232255Z OCT 74

FM SECSTATE WASHDC

TO AMEMBASSY PORT OF SPAIN PRIORITY

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E.O. 11652: N/A

TAGS: BFOL, TD

SUBJECT: FOREIGN GOVERNMENT TENDER

REF: PORT OF SPAIN 1748, TENDER 0001

1. RESUME:

TENDER ANNOUNCEMENT BY WISCO, ACCORDING TO TACOMA BOATBUILDING IS DIVERSIONARY MEASURE, AS A GERMAN BUILDER (NATIONAL OF A NON-CONTRIBUTOR NATION TO THE CARIBBEAN DEVELOPMENT BANK) HAS BEEN ARBITRARILY SELECTED FOR CONTRACT AWARD.

2. HAVE BEEN CONTACTED BY TACOMA BOATBUILDING RE TENDER FOR TRAILERSHIP FOR WISCO. MARTIN KANE INDICATED TACOMA HAS EXPENDED CONSIDERABLE TIME AND MONEY IN PREPARING TENDER, AND NOW LEARN THROUGH PRIVATE SOURCE OF INFORMATION THAT WISCO PLANS TO REJECT ALL PROPOSALS IN FAVOR OF GERMAN SHIP AND ENGINE BUILDER, A NATIONAL OF A NON-CONTRIBUTING COUNTRY TO CARIBBEAN DEVELOPMENT BANK. KANE DISCUSSED SPECS PROVIDED BY WISCO WITH AMERICAN BUREAU OF SHIPPING, WHO ADVISED CONSTRUCTION OF VESSEL ACCORDING TO SPECS IS IMPOSSIBLE. IN SPITE OF RE-DESIGN SUBMITTAL AND VARIOUS OTHER COMMUNICATIONS FROM TACOMA, NO REPLY HAS BEEN RECEIVED FROM O.L. ALONZO OF WISCO.

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KANE SUGGESTS COMMATT. INDUCE ALONZO TO CALL COLLECT AT

206 272-4153 IN COMMATT'S PRESENCE IN REPLY TO UNANSWERED
CABLES, AS TENDER DEADLINE IS NEXT WEEK.

3. PLEASE ADVISE US OF FOLLOW-UP TO APPRISE KANE AND
THREE OTHER U.S. BUILDERS INTERESTED IN TENDER OF RESULTS
OF INTERVIEW. INGERSOLL

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